

MERCHANTS' NATIONAL PROPERTIES, INC. 10 Grand Central, 155 East 44th Street, New York, NY 10017

ISSUER INFORMATION

Title and class of security: Common Shares (\$1 par value) Transfer Agent: Merchants' National Properties, Inc. 10 Grand Central 155 East 44th Street New York, NY 10017 President and Chief Executive Officer: Craig M. Deitelzweig (Director) Board of Directors: James M. Better (Chairman) Leonard S. Gruenberg Mark Magowan James Magowan Matthew Maguire **Richard Schosberg** James Stern John Usdan Issuer's telephone number: (212) 557-1400

Number of shares outstanding of common stock as of August 19, 2024: 90,592



MERCHANTS' NATIONAL PROPERTIES, INC. 10 Grand Central, 155 East 44th Street, New York, NY 10017

FINANCIAL INFORMATION

The information furnished in the accompanying consolidated balance sheets and related consolidated statements of operations, changes in stockholders' equity and cash flows reflect all adjustments, consisting solely of normal and recurring adjustments that are, in management's opinion, necessary for a fair and consistent presentation of the aforementioned consolidated financial statements.

Cautionary Statement Regarding Forward-Looking Statements

Certain statements contained in this letter and the attached report of Merchants' National Properties, Inc., and Subsidiaries ("MNP") may be considered forward-looking statements. Additionally, MNP or the executive officers on MNP's behalf, may from time to time make forward-looking statements in reports and other documents or in connection with written or oral statements made to the press, potential investors, or others.

Forward-looking statements can generally be identified by our use of forward-looking terminology such as "may," "will," "expect," "intend," "estimate," "continue," "anticipate" or other similar words. However, the absence of these or similar words or expressions do not mean that a statement is not forward-looking. Forward-looking statements are not guarantees of performance and are based on certain assumptions. Forward-looking statements may include the discussion of future expectations or description of plans and strategies and may contain projections of results of operations or of financial condition or other forward-looking information. Expected future net income (loss) depends on many factors including among others expected uses of cash generated from operations, expected sources and adequacy of capital resources and liquidity. Any deviation from these assumptions may lead to fluctuations in future net income (loss).

Any such forward-looking statements are based on a number of assumptions involving judgments and are subject to risks, uncertainties, and other factors that could cause actual results to differ materially from our historical experience and our present expectations. Accordingly, readers are cautioned not to place undue reliance on our forward-looking statements, which speak only as of the date of this report. MNP makes no representations or warranties (express or implied) about the accuracy of any such forward-looking statements contained in this report, and MNP does not intend to publicly update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise, except as required by law.



MERCHANTS' NATIONAL PROPERTIES, INC. 10 Grand Central, 155 East 44th Street, New York, NY 10017

To our Stockholders:

August 19, 2024

Attached are Merchants' National Properties, Inc.'s ("MNP" or the "Company") unaudited consolidated financial statements for the six months ended June 30, 2024 and 2023. These statements have been filed with the OTC Markets.

Financial Highlights:

For the six months ended June 30, 2024, the Company reported grossed-up rental and other income of \$30.3 million, vs. \$28.6 million for the six months ended June 30, 2023. For the six months ended June 30, 2024, the Company reported grossed-up operating income of \$13.7 million, vs. \$12.9 million for the six months ended June 30, 2023. For the six months ended June 30, 2024, the Company reported grossed-up earnings before interest, taxes, depreciation and amortization ("EBITDA") of \$18 million, vs. \$19.8 million for the six months ended June 30, 2023, EBITDA includes an increase in the value of marketable securities of \$1.1 million in 2024 vs. \$5.3 million in 2023. Finally, for the six months ended June 30, 2024, the Company reported a net income of \$4.9 million, as compared to \$6.4 million for the six months ended June 30, 2023.

Including non-recurring gains and losses, net of taxes, the reportable earnings per share for the six months ended June 30, 2024 was \$54.04, vs. \$71.07 for the six months ended June 30, 2023. Excluding non-recurring gains and losses, the grossed-up earnings per share from operations for the six months ended June 30, 2024 was \$151.36 vs. \$141.92 for the six months ended June 30, 2023.

For the six months ended June 30, 2024, stockholders' equity increased by \$2.6 million with a corresponding increase in book value per share to \$2,317 at June 30, 2024 from \$2,288 at December 31, 2023. The Company paid \$80.00 per share in dividends in 2023. The Board approved an interim 2024 dividend of \$25.00 per share, which was paid on May 8, 2024.

MNP purchased 31 shares during the six months ended June 30, 2024 at an average cost of \$1,491 per share, as compared to 51 shares during the six months ended June 30, 2023. As of June 30, 2024 and 2023, 90,592 and 90,623 shares of common stock were outstanding, respectively.

Accounting principles generally accepted in the United States of America ("GAAP") require unrealized gains and losses of marketable securities to be included in net income. This standard has driven substantial swings in earnings during the reporting periods. As a result of these influences, we believe the most useful metric for assessing our performance is "Operating Income As Grossed-Up."

The following table provides a side-by-side comparison of MNP's June 30, 2024 vs. June 30, 2023 consolidated statements of operations in accordance with GAAP and "As Grossed-Up", a non-GAAP measure, which provides more transparency to MNP's share of the underlying assets' revenues and expenses which flow up to MNP from various real estate investments.

INCOME STATEMENT OVERVIEW GAAP vs. As Grossed-Up

	Six Months Ended June 30, 2024			Six Months Ended June 30, 2023					
	As	Unaudited	A	s Grossed-Up	As				-
Rental and other income	\$	8,885,644	\$	30,270,692	\$	8,842,279	\$	28,635,109	
Equity in earnings of real estate ventures		5,049,105		-		3,146,225		-	
Operating expenses		(7,493,978)		(16,556,093)		(7,065,551)		(15,767,444))
Operating income		6,440,771		13,714,599		4,922,953		12,867,665	_
Investment income		1,465,204		2,168,761		955,234		1,431,868	
Gain on sale of marketable securities		1,050,483		1,050,483		-		-	
Gain on sale of rental property		-		323,689		-		-	
Write off of unused tenant improvements		-		-		-		196,161	
Impairment of intangible assets		-		-		(32,701)		(32,701))
Unrealized gain on marketable securities		1,050,189		1,093,633		5,266,829		5,267,749	(A)
Unrealized (loss) gain on swap contracts		(360,536)		(314,635)		(50,352)		42,742	(B)
EBITDA		9,646,111		18,036,530		11,061,963		19,773,484	
Financing expense		(965,608)		(4,286,940)		(865,693)		(4,103,337))
Depreciation and amortization expense		(1,847,657)		(6,672,783)		(1,847,708)		(7,085,889))
Income taxes		(2,653,303)		(2,897,264)		(1,689,436)		(1,925,132))
Income taxes - deferred		220,693		220,693		(367,363)		(367,363))
Net income		4,400,236		4,400,236		6,291,763		6,291,763	-
Noncontrolling interests in loss of consolidated									
subsidiaries		496,328		496,328		151,751		151,751	_
Net income attributable to Merchants'									-
National Properties, Inc.	\$	4,896,564	\$	4,896,564	\$	6,443,514	\$	6,443,514	_

The following is a description of some of the factors which impacted the As Unaudited and As Grossed-Up net income for the six months ended June 30, 2024 and 2023, respectively.

- (A) Including the unrealized gains in marketable securities, as required under GAAP, the grossed-up income before taxes was \$18 million for the six months ended June 30, 2024, as compared to \$19.8 million for the six months ended June 30, 2023.
- (B) In accordance with GAAP, the Company recognizes derivatives as either assets or liabilities in the consolidated balance sheets and measures those instruments at fair value. Changes in fair value will affect either accumulated other comprehensive income or loss, which is a component of equity, if the derivative qualifies as a hedge and is effective, or net income or loss, if the derivative does not qualify as a hedge or if the hedge is ineffective. For the six months ended June 30, 2024, this change in fair value has resulted in decreasing grossed-up income before taxes by \$315 thousand, compared to an increase of \$43 thousand for the six months ended June 30, 2023.

Respectfully submitted,

Craig M. Deitelzweig President, Chief Executive Officer and Director James M. Better Chairman of the Board of Directors

CONSOLIDATED FINANCIAL STATEMENTS

SIX MONTHS ENDED JUNE 30, 2024 AND 2023

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MERCHANTS' NATIONAL PROPERTIES, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

		June 30,	D	ecember 31,
	202	4 (unaudited)		23 (audited)
ASSETS	-	(1 11 1 11 1)		(
Rental properties, net	\$	72,823,372	\$	73,655,113
Marketable securities		69,350,367		68,377,897
Investments in real estate ventures		116,153,170		114,972,990
Cash and cash equivalents		13,761,111		19,982,366
Restricted cash		545,457		498,854
Tenant security deposits in escrow		508,173		508,173
Receivables:				
Loans, real estate ventures		12,317,620		3,477,475
Affiliated real estate ventures		67,745		544,479
Employees		2,888,807		2,783,520
Related parties		2,882,518		1,447,813
Tax refund		34,672		42,398
Deferred rent		2,858,848		2,731,938
Tenants		141,024		268,825
Other		1,197,133		1,338,294
		575,901		936,437
Interest rate swaps		575,901		930,437
Prepaid expenses and other assets, net of accumulated amortization of		1 (10 150		1 905 042
\$1,197,126 and \$1,105,993 in 2024 and 2023, respectively		1,618,150		1,805,043
In-place leases, net of accumulated amortization of \$1,909,532 and \$1,638,623 in 2024		4 0 1 2 0 0 0		5 004 007
and 2023, respectively		4,813,998		5,084,907
Operating lease right-of-use asset		963,638		1,059,433
Prepaid income taxes		197,645		1,652,003
Deferred tax assets		4,816,305	-	3,950,091
Total assets	\$	308,515,654	\$	305,118,049
LIABILITIES AND STOCKHOLDERS' EQUITY				
Liabilities				
Accounts payable and accrued expenses	\$	3,840,912	\$	3,210,325
Below-market leases, net of accumulated amortization of \$449,086 and \$375,377 in				
2024 and 2023, respectively		1,883,817		1,957,526
Operating lease liability		982,364		1,077,976
Security deposits		595,071		595,071
Due to affiliate		854,167		40,442
Mortgages payable, less unamortized debt issuance costs of				,
\$231,991 and \$263,479 in 2024 and 2023, respectively		40,868,602		41,307,183
Deferred tax liabilities		37,387,773		36,742,252
Total liabilities		86,412,706		84,930,775
Stockholders' Equity				
Common stock, \$1 par value; 187,000 shares authorized, 105,199 shares issued (shares outstanding, 90,592 and 90,623 in 2024 and 2023, respectively)		105 100		105 100
(shares outstanding, 90,592 and 90,623 in 2024 and 2023, respectively)		105,199		105,199
Additional paid-in capital		1,146,317		1,146,317
Retained earnings		225,677,395		223,055,781
Treasury stock, at cost (14,607 and 14,576 shares in 2024 and 2023, respectively)		(16,947,200)		(16,900,975)
Total stockholders' equity		209,981,711		207,406,322
Noncontrolling interests		12,121,237		12,780,952
Total liabilities and stackholders' equity	\$	222,102,948	¢	220,187,274
Total liabilities and stockholders' equity	\$	308,515,654	\$	305,118,049

MERCHANTS' NATIONAL PROPERTIES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS

		Three Mor		Ended	Six Months Ended					
		June				June				
	2024	(unaudited)	202	3 (unaudited)	202	4 (unaudited)	202	3 (unaudited)		
Revenues										
Rental revenues	\$	2,282,956	\$	2,214,131	\$	4,265,705	\$	4,545,153		
Management fees		973,081		846,422		1,896,625		1,675,323		
Leasing commissions		311,324		347,910		696,637		775,304		
Asset acquisition/disposition fees		16,600		-		16,600		-		
Development and buildout fees		259,086		212,005		509,090		444,307		
Property personnel fees		492,286		442,759		984,660		885,517		
Other revenues		190,503		246,252		516,327		516,675		
Total revenues		4,525,836		4,309,479		8,885,644		8,842,279		
Operating Expenses										
Real estate taxes		514,155		391,823		853,585		779,412		
Depreciation and amortization		1,003,308		900,672		1,847,657		1,847,708		
Other operating expenses		529,077		447,062		997,578		949,913		
Financing expenses		509,311		432,622		965,608		865,693		
Total operating expenses		2,555,851		2,172,179		4,664,428		4,442,726		
Net revenues from rentals and other income		1,969,985		2,137,300		4,221,216		4,399,553		
Equity in earnings from real estate ventures, net		3,218,063		1,612,826		5,049,105		3,146,225		
Investment income		957,787		540,515		1,465,204		955,234		
Unrealized (loss) gain on marketable securities		(7,456,626)		2,710,416		1,050,189		5,266,829		
Gain on sale of marketable securities		1,050,483		-		1,050,483		-		
Unrealized gain (loss) on interest rate swaps		910,371		195,361		(360,536)		(50,352)		
Impairment of intangible assets		-		(32,701)		-		(32,701)		
Net income before general and administrative expenses										
and other costs and income tax expense		650,063		7,163,717		12,475,661		13,684,788		
General and administrative expenses and other costs										
Professional fees		266,667		154,109		363,102		277,238		
Salaries and other general expenses		2,673,210		2,550,825		5,279,713		5,058,988		
Total general and administrative expenses and other										
costs		2,939,877		2,704,934		5,642,815		5,336,226		
Net (loss) income before income tax expense		(2,289,814)		4,458,783		6,832,846		8,348,562		
Income tax expense		283,447		1,219,171		2,432,610		2,056,799		
Net (loss) income		(2,573,261)		3,239,612		4,400,236		6,291,763		
Noncontrolling interests in loss of consolidated subsidiaries		146,541		47,246		496,328		151,751		
Net (loss) income attributable to Merchants' National Properties, Inc.	\$	(2,426,720)	\$	3,286,858	\$	4,896,564	\$	6,443,514		
Basic and diluted (loss) earnings per share	\$	(26.78)		36.25	\$	54.04	\$	71.07		
		/		-						
Weighted average number of common shares outstanding										

MERCHANTS' NATIONAL PROPERTIES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY THREE MONTHS ENDED JUNE 30, 2024 AND 2023

	<u>Comm</u>	on St	<u>ock</u>	 dditional Paid-In	Retained	Treasur	<u>y Stock</u>	Non- Controlling	Total
	Shares	Ar	nount	Capital	Earnings	Shares	Amount	Interests	Equity
Balance, April 1, 2023	105,199	\$ 1	105,199	\$ 1,146,317	\$ 220,430,434	(14,525) \$	(16,830,745)	\$ 12,987,429	\$ 217,838,634
Acquisition of treasury stock	-		-	-	-	(51)	(70,230)	-	(70,230)
Net income (loss)	-		-	-	3,286,858	-	-	(47,246)	3,239,612
Dividends paid	-		-	-	(2,271,850)	-	-	-	(2,271,850)
Balance, June 30, 2023 (unaudited)	105,199	\$ 1	105,199	\$ 1,146,317	\$ 221,445,442	(14,576) \$	(16,900,975)	\$ 12,940,183	\$ 218,736,166
Balance, April 1, 2024	105,199	\$ 1	105,199	\$ 1,146,317	\$ 230,379,065	(14,597) \$	(16,931,164)	\$ 12,267,778	\$ 226,967,195
Acquisition of treasury stock	-		-	-	-	(10)	(16,036)	-	(16,036)
Net loss	-		-	-	(2,426,720)	-	-	(146,541)	(2,573,261)
Dividends paid	-		-	-	(2,274,950)	-	-	-	(2,274,950)
Balance, June 30, 2024 (unaudited)	105,199	\$ 1	105,199	\$ 1,146,317	\$ 225,677,395	(14,607) \$	(16,947,200)	\$ 12,121,237	\$ 222,102,948

* See Note 1 for description of the transaction

MERCHANTS' NATIONAL PROPERTIES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY SIX MONTHS ENDED JUNE 30, 2024 AND 2023

	<u>Comm</u> Shares	<u>Stock</u> Amount	A	Additional Paid-In Capital	Retained Earnings	<u>Treasur</u> Shares	<u>y Stock</u> Amount	Non- Controlling Interests	Total Equity
Balance, January 1, 2023	105,199	\$ 105,199	\$	1,146,317	\$ 217,273,778	(14,525) \$	(16,830,745) \$	5 13,099,182	\$ 214,793,731
Acquisition of treasury stock	-	-		-	-	(51)	(70,230)	-	(70,230)
Net income (loss)	-	-		-	6,443,514	-	-	(151,751)	6,291,763
Dividends paid	-	-		-	(2,271,850)	-	-	-	(2,271,850)
Capital distributions	-	-		-	-	-	-	(7,248)	(7,248)
Balance, June 30, 2023 (unaudited)	105,199	\$ 105,199	\$	1,146,317	\$ 221,445,442	(14,576) \$	(16,900,975) \$	5 12,940,183	\$ 218,736,166
Balance, January 1, 2024	105,199	\$ 105,199	\$	1,146,317	\$ 223,055,781	(14,576) \$	(16,900,975) \$	5 12,780,952	\$ 220,187,274
Acquisition of treasury stock	-	-		-	-	(31)	(46,225)	-	(46,225)
Net income (loss)	-	-		-	4,896,564	-	-	(496,328)	4,400,236
Dividends paid	-	-		-	(2,274,950)	-	-	-	(2,274,950)
Capital distributions	-	-		-	_	-	-	(163,387)	(163,387)
Balance, June 30, 2024 (unaudited)	105,199	\$ 105,199	\$	1,146,317	\$ 225,677,395	(14,607)	(16,947,200) \$	5 12,121,237	\$ 222,102,948

* See Note 1 for description of the transaction

MERCHANTS' NATIONAL PROPERTIES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

	Six Months Ended June 30,			
2	June 024 (unaudited)	2023 (unaudited)		
Cash flows from operating activities	(unuuncu)	1010 (unuunteu)		
Net income \$	4,400,236	\$ 6,291,763		
Adjustments to reconcile net income to net cash provided by operating activities				
Depreciation and amortization	1,443,037	1,416,556		
Amortization of deferred leasing costs	133,711	127,803		
Amortization of debt issuance costs included in financing expenses	31,488	59,200		
Amortization of below-market leases	(73,709)	(78,725)		
Amortization of in-place leases	270,909	303,349		
Amortization of operating leases	-	4,636		
(Benefit) provision for deferred taxes	(220,693)	367,363		
Accrued interest on loans receivable, real estate ventures	(338,961)	(37,500)		
Equity in earnings of investments in real estate ventures, net	(5,049,105)	(3,146,225)		
Unrealized loss on interest rate swaps	360,536	50,352		
Realized gain on marketable securities	(1,050,483)	-		
Unrealized gain on marketable securities	(1,050,189)	(5,266,829)		
Changes in assets and liabilities	(1,050,105)	(3,200,02))		
Receivables - affiliated real estate ventures	476,734	670,423		
Receivables - employees	(105,287)	(158,262)		
Receivables - related parties	(1,434,705)			
Receivables - tax refund	. ,	2,103,402		
	7,726	-		
Receivables - deferred rent	(126,910)	(130,992)		
Receivables - tenants	127,801	(151,224)		
Receivables - other	141,161	(436,401)		
Prepaid expenses and other assets	53,182	11,069		
Change in operating lease right-of-use asset	95,795	-		
Prepaid income taxes	1,454,358	316,228		
Accounts payable and accrued expenses	630,587	1,413,275		
Income taxes payable	-	7,099		
Change in operating lease liability	(95,612)	-		
Security deposits	-	3,500		
Due to affiliate	813,725	(438,721)		
Net cash provided by operating activities	895,332	3,301,139		
Cash flows from investing activities				
Contributions to investments in real estate ventures	-	(4,068,513)		
Distributions from investments in real estate ventures	3,868,925	3,624,773		
Loans - affiliated real estate ventures	(8,501,184)	-		
Additions to buildings and improvements	(611,296)	(1,647,061)		
Intangible asset available for sale	-	29,114		
Proceeds from sale of marketable securities	1,128,202	-		
Net cash used in investing activities	(4,115,353)	(2,061,687)		
Cash flows from financing activities				
Purchase of treasury stock	(46,225)	(70,230)		
Payment of dividends	(2,274,950)	(2,271,850)		
Capital distributions to noncontrolling interests	(163,387)	(2,271,850) (7,248)		
Principal payments of mortgages payable	(470,069)			
Net cash used in financing activities	(2,954,631)	(457,146) (2,806,474)		
	(_,>0,,001)	(1,000,174)		
Net decrease in cash and cash equivalents, restricted cash and tenant security	((154 (52)	(1 5 (5 0 2 2)		
deposits in escrow	(6,174,652)	(1,567,022)		
Cash and cash equivalents, restricted cash and tenant security deposits in escrow,				
beginning of period	20,989,393	22,210,015		
Cash and cash equivalents, restricted cash and tenant security deposits in escrow,	. ,			

MERCHANTS' NATIONAL PROPERTIES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

		Six Months Ended					
		June 30 ,					
	202	4 (unaudited)	202	23 (unaudited)			
Reconciliation of cash and cash equivalents, restricted cash and tenant							
security deposits in escrow, beginning of period							
Cash and cash equivalents	\$	19,982,366	\$	20,983,236			
Restricted cash		498,854		749,857			
Tenant security deposits in escrow		508,173		476,922			
Cash and cash equivalents, restricted cash and tenant security deposits in							
escrow, beginning of period	\$	20,989,393	\$	22,210,015			
Reconciliation of cash and cash equivalents, restricted cash and tenant							
security deposits in escrow, end of period							
Cash and cash equivalents	\$	13,761,111	\$	19,849,756			
Restricted cash	Ψ	545,457	Ψ	324,461			
Tenant security deposits in escrow		508,173		468,776			
Cash and cash equivalents, restricted cash and tenant security deposits in		508,175		400,770			
escrow, end of period	\$	14,814,741	\$	20,642,993			
escrow, chu or periou	Φ	14,014,741	Φ	20,042,993			
Supplemental cash flow disclosures							
Interest paid	\$	932,997	\$	806,333			
Income taxes paid - net of refunds of \$109,926 and \$0, respectively		437,115		1,350,133			
Supplemental non-cash investing and financing activities				260 521			
		- 42,578		269,531 153,786			

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1 – ORGANIZATION

Merchants' National Properties, Inc. ("Merchants"), Guest Realty Company ("Guest"), Marx Realty & Improvement Co. Inc. ("Marx"), Maryland Stores Corporation ("Maryland"), Rier Realty Co., Inc. ("Rier"), East Putnam Ave. I, LLC ("Putnam"), The M&B Building Owners II, LLC ("Bethpage"), Brahmin Realty Associates, LLC ("Brahmin"), Madison Syndicate ("Madison"), University Plaza Joint Venture LLC ("University"), Athens Joint Venture LLC ("Athens"), Bell Blvd. Partners ("Bell"), Orange Syndicate ("Orange") and MNP 2121 Wisconsin Ave LLC ("MNP 2121") own, manage, develop and lease various commercial real estate properties and invest in real estate ventures in the United States (collectively, these entities are referred to as the "Company"). Guest, Marx, Maryland and Rier (the "Acquired Entities") were acquired in the transaction discussed below.

On November 21, 2006, Merchants acquired certain shares of stock and partnership interests in the Acquired Entities and other joint venture interests from the estate of a Merchants' former stockholder for a total cost of \$41,661,149 in cash. There were no significant liabilities assumed upon acquisition. The purchase price was allocated to the real estate and partnership interests based on their fair values. No goodwill or intangible assets were recorded.

On November 8, 2012, Putnam was formed to acquire property, which was developed into a commercial and residential project. Merchants owned 92.75% of Putnam. On August 30, 2023, Putnam sold the East Putnam property in Greenwich, CT for \$5.1 million, which resulted in a gain on sale of \$295,680.

On July 16, 2013, Bethpage was formed to acquire land for the purpose of net leasing or developing it into a commercial project. Merchants owns 95.70% of Bethpage.

In October 2014, Brahmin was formed to acquire a 50% tenancy-in-common interest in three real properties. Merchants owns 59.40% of Brahmin.

On September 11, 2015, Merchants acquired an additional 8.05% interest in the members' equity of University, which resulted in 57.88% interest in the members' equity of University.

During 2020, Merchants consolidated its investment in Athens pursuant to a Plan of Redemption and Partition whereby Merchants' ownership interest increased from 45.3332% to 90.6664%, when Athens took full ownership of the retail condominium unit at 819 7th Street NW, Washington, D.C. in exchange for its ownership interest in a commercial property in Pittsburgh, PA.

During 2020, Merchants consolidated its investment in Bell to reflect the increase in its ownership interest in Bell from 33.25% to 66.5% after the acquisition of the fifth-floor commercial condominium unit at 819 7th Street NW, Washington, D.C.

On February 2, 2022, Merchants acquired a 4-story office building, located at 2121 Wisconsin Avenue NW in Washington, D.C. ("Wisconsin"), for approximately \$27.7 million. This property was acquired through a newly formed tenancy-in-common ("TIC") between Lenox Avenue I, LLC owned by Orange, with an 82% TIC interest and MNP 2121, with an 18% TIC interest. Orange acquired Wisconsin with the proceeds from the sale of its Miami, FL property. In 2022, Merchants ownership interest in Orange increased from 48.5607% to 72.48%. Merchants' ownership interest in MNP 2121 is 52.25%. As a result, Merchants collectively owns 68.62% of Wisconsin (59.21% through Orange and 9.41% through MNP 2121).

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Principles of Consolidation

The consolidated financial statements include the accounts of Merchants and its subsidiaries; Guest, a 100% owned subsidiary; Maryland, an 80% owned subsidiary; Marx, a 100% owned subsidiary; Rier, a 94.64% owned subsidiary; Putnam, a 92.75% owned limited liability company (through the sale date of August 30, 2023); Madison, a 52.93% owned partnership; Bethpage, a 95.70% owned limited liability company; Brahmin, a 59.40% owned limited liability company; University, a 57.88% owned limited liability company, Athens, a 90.67% owned limited liability company, Bell, a 66.5% owned partnership and Wisconsin, a 68.62% owned TIC interest. All significant intercompany accounts and transactions have been eliminated in consolidation.

Noncontrolling Interests

Accounting principles generally accepted in the United States of America ("GAAP") require that noncontrolling interests in subsidiaries and affiliates be reported in the equity section of a company's balance sheet. In addition, the amounts attributable to the net income (loss) of these subsidiaries and affiliates are reported separately in the consolidated statements of operations and changes in stockholders' equity for all years presented.

Use of Estimates

The Company uses estimates and assumptions in preparing consolidated financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. The most significant estimates and assumptions relate to asset acquisition allocation, depreciable lives, impairment of long-lived assets and investments in real estate ventures and the recovery of receivables. Actual results could differ from those estimates.

Rental Properties, Net

Real estate is recorded at cost. Maintenance and repairs are charged to operations at the time the expenditures are made, whereas betterments and improvements are capitalized. Upon the sale or other disposition of real estate, the cost and related accumulated depreciation are removed from the accounts and any resulting gain or loss is reflected in operations.

Purchase Accounting

The Company allocates the purchase price of asset acquisitions to the various components of the acquisition based upon the relative fair value of each component, which may be derived from various observable or unobservable inputs and assumptions.

In allocating the fair value of the identified intangible assets and liabilities of the acquired properties, belowmarket lease values were recorded based on the discounted difference between the current in-place rent and the Company's estimate of current market rents. Other intangible assets acquired include amounts for in-place lease values that were based on the Company's evaluation of specific characteristics of the tenants' leases. Factors considered included estimates of carrying costs during hypothetical expected lease-up periods, taking into account current market conditions, and costs to execute similar leases. In estimating carrying costs, the Company included real estate taxes, insurance and other operating expenses and estimates of lost rentals at market rates during the expected lease-up periods, based on local market conditions.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Purchase Accounting (continued)

In estimating costs to execute similar leases, the Company considered tenant improvement allowances, leasing commissions, legal and other related expenses. The below-market leases are amortized as a charge to rental revenues over the term of the leases. Amortization of the in-place lease values is included in amortization.

Marketable Securities

Marketable securities, which consist of equity securities, are carried at fair value in the consolidated financial statements. Realized gains and losses are included in net income based on the specific identification method; unrealized holding gains and losses are included in the accompanying consolidated statements of operations.

In-Place Leases

Amortization of acquired in-place leases for the six months ended June 30, 2024 and 2023 was \$270,909 and \$303,349, respectively, and is included as a component of amortization in the accompanying consolidated statements of operations. As of June 30, 2024, future amortization expense is as follows:

Year Ending December 31,	
2024	\$ 270,909
2025	541,818
2026	496,686
2027	476,107
2028	449,243
Thereafter	2,579,235
	\$ 4,813,998

Below-Market Leases

Amortization of acquired below-market leases for the six months ended June 30, 2024 and 2023 was \$73,709 and \$78,726, respectively, and is included as a component of rental revenues in the accompanying consolidated statements of operations. As of June 30, 2024, future amortization of below-market leases is as follows:

Year Ending December 31,	
2024	\$ 73,707
2025	147,416
2026	132,269
2027	130,892
2028	129,272
Thereafter	1,270,261
	\$ 1,883,817

The weighted average amortization period for below market leases and in-place lease costs were 9.21 years and 8.15 years, respectively.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Investments in Real Estate Ventures

Investments in unconsolidated affiliated companies, in which the Company has a less than 50% interest and significant influence, but not control, are accounted for using the equity method. Distributions declared but not paid are recorded as receivables from affiliated real estate ventures. On a periodic basis, management assesses whether there are any indicators that the carrying value of the Company's investments in real estate ventures may be impaired. An investment is impaired only if management's estimate of the fair value of the investment is less than the carrying value of the investment, and such decline in value is deemed to be other than temporary. To the extent impairment has occurred, the loss shall be measured as the excess of the carrying amount of the investment over the fair value of the investment. The Company's estimates of fair value for each investment are based on a number of assumptions that are subject to economic and market uncertainties, including, among others, demand for space, competition for tenants, changes in market rental rates, and operating costs. As these factors are difficult to predict and are subject to future events that may alter management's assumptions, the fair values estimated by management in its impairment analyses may not be realized. No impairment of the recoverability of the carrying amount of the Company's investments has occurred as of June 30, 2024 or 2023.

Long-Lived Assets

The Company reviews the carrying values of its long-lived assets, such as rental properties, whenever events or changes in circumstances indicate that the carrying values may no longer be appropriate. Recoverability of carrying values is assessed by estimating future net cash flows from the assets. Impairment assessment inherently involves judgment as to assumptions about expected future cash flows and the impact of market conditions on those assumptions. Future events and changing market conditions may impact management's assumptions as to rental rates, costs, holding periods or other factors that may result in changes in the Company's estimates of future cash flows. Although management believes the assumptions used in testing for impairment are reasonable, changes in any one of the assumptions could produce a significantly different result. No impairment was noted at June 30, 2024 or 2023.

Cash and Cash Equivalents

The Company considers cash and cash equivalents to include cash on hand, cash in banks, and short-term investments in institutional money market funds with initial maturities of three months or less. Cash balances in banks in the United States of America are insured by the Federal Deposit Insurance Corporation subject to certain limitations. Cash balances in institutional money market funds are insured by the Securities Investor Protection Corporation subject to certain limitations. At times, the balances may exceed federally insured limits; however, no losses have been incurred.

Restricted Cash

Restricted cash represents funds held in escrow for tenant and capital improvements and leasing commissions as required by the lenders.

Debt Issuance Costs

Debt issuance costs represent amounts incurred in connection with obtaining debt financing and are recorded as a direct deduction of the related debt obligation. These costs are being amortized on the straight-line basis over the term of the related loans, which approximates the effective interest method. For the six months ended June 30, 2024 and 2023, amortization of deferred financing costs was \$31,488 and \$59,200, respectively. These amounts are included in financing expenses on the consolidated statements of operations.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Derivative Instruments

In accordance with GAAP, the Company recognizes derivatives as either assets or liabilities in the consolidated balance sheets and measures those instruments at fair value. Changes in fair value will affect either accumulated other comprehensive income or loss, which is a component of equity, if the derivative qualifies as a hedge and is effective, or net income or loss, if the derivative does not qualify as a hedge or if the hedge is ineffective. The Company has not designated the interest rate derivatives as hedges, based on its assessment of market conditions. Therefore, changes in the fair value have been recorded in the results of operations for the six months ended June 30, 2024 and 2023.

As of June 30, 2024 and 2023, the Company recorded losses of \$360,536 and \$50,352, respectively, on the fair value of the interest rate swap agreements.

Income Taxes

The Company files a combined income tax return for New Jersey, New York State and New York City except for Putnam, Bethpage, Brahmin, Madison, University, Athens, Bell, Orange and MNP 2121. Merchants and Marx file a consolidated federal income tax return and separate income tax returns for all states except New York. Guest, Maryland and Rier file separate federal income tax returns and for all states except New York. Putnam, Bethpage, Brahmin, Madison, University, Athens, Bell, Orange, and MNP 2121 file separate federal and state income tax returns.

The Company applies the provisions of Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") Topic 740: Income Taxes ("ASC Topic 740"). The Company files income tax returns in the U.S. federal jurisdiction and in various states.

The Company does not have any uncertain tax positions. As a result, there are no unrecognized tax benefits in the consolidated balance sheets. If the Company were to incur any interest and penalties in connection with income tax deficiencies, the Company would classify interest in the "interest expense" category and classify penalties in the "non-interest expense" category within the consolidated statements of operations.

Deferred Income Taxes

The Company uses the asset and liability method of accounting for income taxes in accordance with ASC Topic 740. Under the asset and liability method, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts and the tax bases of existing assets and liabilities.

Revenue Recognition

The Company recognizes base rental revenue on a straight-line basis over the terms of the respective leases which are accounted for under Accounting Standards Codification 842, Leases ("ASC 842"). Unbilled rents receivable represent the amount by which straight-line rental revenue exceeds rents currently billed in accordance with lease agreements. Revenue recognition commences from lease agreements at the date the leased premise is ready for its intended use by the tenant and the tenant takes possession or controls the physical use of the leased premise. In addition to base rents, tenants are also charged for their pro rata share of increases in real estate taxes and certain operating expenses for the Property over a base year.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Revenue Recognition (continued)

The Company provides its tenants with certain customary services for lease contracts such as common area maintenance and general security. The Company has utilized the practical expedient in ASC 842 and has elected to combine the non-lease components with the lease components of operating lease agreements and account for them as a single lease component in accordance with ASC 842. Receivables from tenants are stated at the amount management expects to collect. Account balances are written off after all means of collection have been exhausted and the potential for recovery is considered remote. Accounts are considered past due or delinquent based on contractual terms and how recently payments have been received. No allowance was considered necessary at June 30, 2024 or 2023. The receivable balance at January 1, 2023 was \$226,353.

In accordance with ASC 606, Revenue from Contracts with Customers, management fees, accounting fees and development fees are recognized ratably over the period that the services are performed. Leasing commissions are recognized when the leases are executed. Asset acquisition/dispositions fees and mortgage financing fees are recognized when the transactions are entered into.

Credit Losses on Financial Instruments

In June 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2016-13, Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments ("ASU 2016-13"), the objective of which is to provide financial statements users with more information about the expected credit losses on consolidated financial instruments and other commitments to extend credit held by an entity, except for tenant receivables. Prior U.S. GAAP required an "incurred loss" methodology for recognizing credit losses that delayed recognition until it was probable that a loss had been incurred. Because this methodology restricted the recognition of credit losses that were expected but did not yet meet the "probable" threshold, ASU 2016-13 was issued to require the consideration of a broader range of reasonable and supportable information when determining estimates of credit losses. ASU 2016-13 was required to be adopted in the first interim period of the fiscal year beginning after December 15, 2022. Accordingly, the Company adopted ASU 2016-13 on January 1, 2023. The Company evaluates and determines credit losses based on historical losses, the aging of receivables, the quality and liquidity of collateral that secures receivables and the cash flow generated by the entities that owe receivables. The adoption of ASU 2016-13 did not have a material impact on the Company's results of operations and cash flows.

Sales of Real Estate

Gains on sales of real estate are recognized pursuant to the provisions included in ASC 610-20. Under ASC 610-20, the Company must first determine whether the transaction is a sale to a customer or non-customer. The Company typically sells real estate on a selective basis and not within the ordinary course of its business and therefore expects that its sale transactions will not be contracts with customers. The Company next determines whether it has a controlling financial interest in the property after the sale, consistent with the consolidation model in ASC 810 "Consolidation" ("ASC 810"). If the Company determines that it does not have a controlling financial interest in the real estate, it evaluates whether a contract exists under ASC 606 and whether the buyer has obtained control of the asset that was sold. The Company recognizes a full gain on sale of real estate when the derecognition criteria under ASC 610-20 have been met.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Depreciation

Properties are stated at cost. Depreciation of rental properties is computed using the straight-line method over the estimated useful lives of the assets as follows:

Building and improvements	Seven – 39 years
Equipment and furnishings	Five years

Tenant improvements are depreciated over the shorter of the estimated useful life of the assets or the terms of the respective leases.

Earnings Per Share

The Company computes basic earnings per share by dividing the net income attributable to Merchants by the weighted average number of shares outstanding for the year. Diluted earnings per share are calculated utilizing the weighted average number of common shares outstanding adjusted for the effect of any common stock equivalents.

Reference Rate Reform

In March 2020, the FASB issued Accounting Standards Update ("ASU") 2020-04, "Reference Rate Reform (Topic 848)". ASU 2020-04 applies to contracts, hedging relationships, and other transactions that reference LIBOR or another reference rate expected to be discontinued because of reference rate reform. ASU 2020-14 is effective for all entities as of March 12, 2020 through December 31, 2022. At December 31, 2022, the Company replaced one of its contracts from LIBOR to SOFR. The other index was replaced in March 2023. The adoption of ASC 848 did not have a material impact on the Company's results of operation and cash flows. See Note 10.

Risks and Uncertainties

The Company is subject to risks incidental to the ownership, development and management of real estate. These include the risks normally associated with the changes in the general economic climate, trends in the real estate industry, availability of land for development, changes in tax laws and interest rates, availability of financing, and the potential liability under environmental and other laws.

The Company's investments include marketable equity securities. Due to the risks associated with equity securities, it is at least reasonably possible that changes in market conditions in the near term could materially affect the value of investments reported in the consolidated financial statements.

Reclassification

Certain reclassifications have been made to the prior year's consolidated financial statements to conform to the current year presentation. These reclassifications have no effect on previously reported net loss.

Subsequent Events

These consolidated financial statements were approved by management and available for issuance on August 19, 2024. Management has evaluated subsequent events through this date.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

3 – FAIR VALUE MEASUREMENTS

The Company follows the provisions of ASC Topic 820, "Fair Value Measurements and Disclosures", which establishes a three-level valuation hierarchy for disclosure of fair value measurements. The valuation hierarchy is based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date.

The three levels are defined as follows:

- Level 1: Quoted prices in active markets for identical assets or liabilities.
- Level 2: Quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active and model-derived valuations whose inputs or significant value drivers are observable.
- Level 3: Unobservable inputs are used when little or no market data is available.

Financial assets (liabilities) measured at fair value on a recurring basis are summarized below:

	June 30, 2024									
	Fair Value Measurements Using									
	Level 1	Level 2	Level 3	Total						
Assets										
Marketable securities	\$ 69,350,367	\$ -	\$ -	\$ 69,350,367						
Interest rate swaps	-	575,901	-	575,901						
	December 31, 2023									
	•	e Measureme	nts Using							
	Level 1	Level 2	Level 3	Total						
Assets										
Marketable securities	\$ 68,377,897	\$ -	\$ -	\$ 68,377,897						
Interest rate swaps	-	936,437	-	936,437						

The Company values investments in marketable securities that are freely tradable and are listed on a national securities exchange at their last quoted sales price as of the valuation date.

The interest rate swap agreements are valued at fair value using a swap valuation model that utilizes an income approach using observable market inputs including interest rates London Interbank Offered Rate ("LIBOR"), Secured Overnight Financing Rate ("SOFR") and credit default swap rates.

The carrying values of cash and cash equivalents, restricted cash, receivables, loans payable and accounts payable and accrued expenses approximate their fair values due to their short-term nature. It was not practicable to reasonably estimate the fair value of the loans receivable from real estate ventures, the line of credit and mortgages payable as there are no quoted market prices of similar products and management has not developed a valuation model necessary to make such estimates.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

4 – RENTAL PROPERTIES, NET

Rental properties consist of the following:

		June 30,	December 31,		
	202	2024 (unaudited)		23 (audited)	
Land	\$	\$ 25,128,115		25,128,115	
Buildings and improvements		57,590,765		56,979,469	
Furniture and fixtures		742,224		742,224	
Equipment		3,003,446		3,003,446	
		86,464,550		85,853,254	
Less: accumulated depreciation		13,641,178		12,198,141	
	\$	72,823,372	\$	73,655,113	

Depreciation expense for the six months ended June 30, 2024 and 2023 was \$1,443,037 and \$1,416,556, respectively.

5 – MARKETABLE SECURITIES

Cost and fair value information for common stock securities are as follows:

	J	une 30,	D	ecember 31,
	2024	(unaudited)	20	23 (audited)
Cost	\$	819,452	\$	897,173
Fair value		69,350,367		68,377,897
Net unrealized gain	\$	68,530,915	\$	67,480,724

During the six months ended June 30, 2024, the Company realized net gains on the sale of marketable securities of \$1,050,483. Proceeds from sales of marketable securities during 2024 were \$1,128,202, with a cost basis of \$77,719. There were no sales of marketable securities during the year ended December 31, 2023.

6 - INVESTMENTS IN REAL ESTATE VENTURES

The Company holds investments in various real estate ventures. Changes in the Company's investments in real estate ventures for the six months ended June 30, 2024 and the year ended December 31, 2023, respectively, are as follows:

		June 30,	Γ	December 31,	
	2024 (unaudited)			023 (audited)	
Balance, beginning of period	\$	114,972,990	\$	112,466,720	
Contributions		-		4,070,995	
Distributions		(3,868,925)	5) (9,843,003)		
Equity in earnings, net		5,049,105		8,278,278	
Net investments, end of period	\$	116,153,170	\$	114,972,990	

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

6 – INVESTMENTS IN REAL ESTATE VENTURES (Continued)

The following information summarizes the total assets, liabilities, revenues and expenses of the investees in the aggregate prior to allocating the Company's share indicated by the percentages listed on the following page:

		June 30, 2024 (unaudited)		December 31,
				2023 (unaudited)
Assets, net of accumulated depreciation and				
amortization of \$299,571,612 and \$287,397,408	\$	620,239,476	\$	608,319,702
Liabilities		380,180,186		379,417,279
Equity	\$	240,059,290	\$	228,902,423
Equity	\$	240,059,290	\$	228,902,4

	Six Months Ended June 30,		Six Months Ended June 30,
	2024 (unaudited)		2023 (unaudited)
Rental and other revenues	\$ 77,129,128	\$	73,178,207
Unrealized gain on marketable securities	186,188		3,946
Net gains on disposal of rental property	652,183		-
Total income	77,967,499		73,182,153
Direct operating expenses	34,664,328		31,382,113
Financing expenses	10,745,392		10,202,474
Depreciation and amortization expense	15,705,414		21,428,399
Income taxes	1,097,216		1,113,205
Total expenses	62,212,350		64,126,191
Net income	\$ 15,755,149	\$	9,055,962

The investments in real estate ventures on the accompanying consolidated balance sheets are accounted for by the Company using the equity method. The above amounts, which are maintained on the historical cost basis and represent 100% of the assets (net of accumulated amortization and depreciation where applicable), liabilities, equity, revenues and expenses of the real estate joint ventures, have not been audited, except one of the investments as noted in the independent auditors' 2023 report. The assets and liabilities of this investment in real estate venture are approximately 31% and 27%, respectively, of the total assets and liabilities above at June 30, 2024 and 31% and 28%, respectively, at June 30, 2023. The net income of this investment in real estate venture is approximately 87% and 111% of the total net income above for the six months ended June 30, 2024 and 2023, respectively.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

6 – INVESTMENTS IN REAL ESTATE VENTURES (Continued)

Investments in real estate ventures consist of the following:

	% Of Ov	% Of Ownership (a)			
	June 30,	June 30,			
Investee	2024	2023			
135 Bowery	9.0000%	9.0000%			
430 Park Avenue Syndicate (b)	7.0828	7.0828			
532 Madison Syndicate	10.4099	10.4099			
708 Third Avenue Holdings, LLC	35.7135	35.7135			
Avon Joint Venture	40.5938	40.5938			
BSC Empire	37.6214	37.6214			
Belle Haven Realty LLC	42.5700	42.5700			
Bellflower Joint Venture	17.4167	17.4167			
Bey Lea Joint Venture (b) (d)	0.0000	9.1366			
Boston Syndicate	31.4393	31.4393			
Dollar Land Associates, LLC	37.6214	37.6214			
Farmingville Associates (b)	10.6223	10.6223			
Fort Lee Joint Venture	30.0000	30.0000			
Hastings Drive I, LLC	48.8289	48.8289			
Herald Owners, LLC	28.5030	28.5030			
Ithaca Joint Venture	21.0000	21.0000			
Joseph E. Marx Company, Inc. ("JEM")	23.3330	23.3330			
Knights Road Shopping Center LP (b)	11.4044	11.4044			
Louisville Syndicate	49.3097	49.3097			
Marlton Joint Venture	34.9167	34.9167			
Newbury Street Partners (b) (c)	19.2084	19.2084			
Ocean County Ventures (b)	30.0981	30.0981			
Pequannock Joint Venture LLC	22.5953	22.5953			
Peters Land Realty, LLC	26.7644	26.7644			
Queens Blvd. Realty, LLC	12.6867	12.6867			
Seaford Joint Venture	22.6781	22.6781			

(a) % of Company's beneficial interest in the underlying investment.

(b) Excludes indirect interest through JEM.

(c) Merchants purchased 0.5% interest in Newbury Street Partners on June 8, 2023 for \$100,000.

(d) The property was sold on July 28, 2023.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

7 – LOANS RECEIVABLE, REAL ESTATE VENTURE

Loan receivable from one real estate venture affiliate in the amount of \$1,987,500 and \$1,950,000 as of June 30, 2024 and December 31, 2023, respectively, is unsecured, due on demand and bears interest at 5.0%. As of June 30, 2024 and December 31, 2023, accrued interest of \$487,500 and \$431,250, respectively, was included in the loan receivable balance.

Loan receivable from one real estate venture affiliate in the amount of \$680,292 and \$536,067 as of June 30, 2024 and December 31, 2023, respectively, is unsecured, due on demand and bears interest at 6.0%. As of June 30, 2024 and December 31, 2023, accrued interest of \$30,292 and \$11,067, respectively, was included in the loan receivable balance.

Loan receivable from one real estate venture in the amount of \$1,080,588 and \$991,408 as of June 30, 2024 and December 31, 2023, respectively, is unsecured, due on demand and bears interest at 6.0%. As of June 30, 2024 and December 31, 2023, accrued interest of \$50,588 and \$21,408 was included in the loan receivable balance.

Management believes that these loans are fully collectible, and no allowance for credit loss is required at June 30, 2024 and 2023.

8 – LINE OF CREDIT

In March 2021, Merchants obtained a three-year \$40 million credit facility (the "Credit Facility") with Valley National Bank, which expired in February 2024 and was not renewed. The Credit Facility was subject to a borrowing base of 75% of the fair value of the Company's marketable securities and 100% of the value of cash and cash equivalents. Initially, the interest rate on the Credit Facility was LIBOR plus 1.25%. The loan agreement was amended on February 1, 2023, changing the interest rate on the Credit Facility to SOFR plus 1.25%. The Credit Facility was subject to certain covenants and allowed the Company to request that the bank issue standby letters of credit of up to \$10 million on its behalf.

There was no interest expense on the Credit Facility during the six months ended June 30, 2024.

9 – MORTGAGES PAYABLE

In August 2019, Merchants obtained a \$8,625,000 mortgage payable, secured by a first mortgage lien on the property located at 605-609 West 181st Street, New York, NY. The mortgage required monthly payments of interest only at 3.39% through September 1, 2020. Beginning October 1, 2020, the mortgage requires principal and interest payment based on a 24-year amortization term. The mortgage matures on September 1, 2029, at which time the outstanding principal balance and any unpaid interest is due. For the six months ended June 30, 2024 and 2023, interest expense was \$138,969 and \$136,384, respectively. The mortgage payable balance at June 30, 2024 and December 31, 2023 was \$7,694,688 and \$7,825,678, respectively. The loan is subject to a debt service coverage ratio of 1.10. Beginning January 1, 2020, the debt service ratio requires quarterly testing.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

9 – MORTGAGES PAYABLE (Continued)

The Company has a receive-variable (SOFR), pay-fixed (1.64%) interest rate swap agreement related to its variable rate loan on West 181st Street. The interest rate swap agreement was effective as of August 13, 2019, matures on September 4, 2029, and had an original notional amount of \$8,625,000 with a notional amount of \$7,694,688 and \$7,825,678 at June 30, 2024 and December 31, 2023, respectively. The notional amount is reduced based on the terms of the agreement. The interest rate swap agreement is intended to hedge the Company's exposure to possible increases in interest rates and the resulting increase in cash outflows. In March 2023, variable LIBOR was replaced with SOFR.

In October 2014, Brahmin obtained three mortgages totaling \$2,790,000, which collectively are secured by a first mortgage lien on the properties located at 10-14 Bosworth Street, 41 Bromfield Street and 45 Bromfield Street, Boston, MA. On June 1, 2019, the three mortgages with an outstanding balance of approximately \$2,480,000 were modified to allow for borrowings up to \$4,750,000. The modified mortgages require monthly payments in the aggregate of \$52,342 with 4.35% of interest to adjust every seven years through November 1, 2039. The initial interest rate during the first seven years is fixed at 4.35% and every seven years the interest will adjust to 185 basis points plus the seven-year US Treasury Index not to exceed 4.35%. Merchants is a limited guarantor of this loan. For the six months ended June 30, 2024 and 2023, interest expense was \$92,985 and \$95,232, respectively. The mortgage payable balance at June 30, 2024 and December 31, 2023 was \$4,167,530 and \$4,231,578, respectively. The loan is subject to a debt service coverage ratio ("DSCR") of 1.20, which shall be tested annually. Brahmin is currently not in compliance with the DSCR and in May 2024, as per the terms of the loan agreement, elected to provide Mortgagee with additional cash collateral by Mortgagor's right, title and interest in a non-interest-bearing account in the amount of \$682,000. Brahmin is current in its debt service payments.

On April 3, 2015, Putnam obtained a construction loan in the amount of \$4,000,000 for the development of its property, with an option to convert it to a permanent facility at the issuance of a certificate of occupancy after closing. On December 29, 2016, the outstanding construction loan in the amount of \$3,965,429 was converted into a permanent mortgage of \$4,500,000, maturing on January 1, 2024. The mortgage required monthly payments in the aggregate of \$21,484, including principal and interest based on a 30-year amortization schedule. The interest rate during the term of the note was 4%. The mortgage payable balance at June 30, 2023 was \$3,933,693. For the six months ended June 30, 2023, interest expense was \$79,087. The mortgage was paid off on August 30, 2023 upon the sale of the East Putnam property in Greenwich, CT (see Note 1).

On September 11, 2015, University obtained a loan in the amount of \$9,000,000. The loan requires monthly payments in the aggregate of \$47,291 and has a maturity date of September 11, 2025. Merchants is the guarantor of this loan. The loan can be prepaid in whole or in part from time to time without penalty. The loan is subject to a debt service ratio of 1.30, which shall be tested annually. If the debt service ratio falls below 1.30, University is required to provide cash collateral or an unconditional standby letter of credit. In April 2018, University deposited \$300,000 in a debt service reserve at the request of the lender in order to satisfy this covenant due to noncompliance as of December 31, 2017. For the six months ended June 30, 2024 and 2023, interest expense was \$136,736 and \$141,522, respectively. The mortgage payable balance at June 30, 2024 and December 31, 2023 was \$6,819,632 and \$6,966,474, respectively.

The Company has a receive-variable (SOFR plus 1.625%), pay-fixed (3.9%) interest rate swap agreement related to its variable rate loan on University. The interest rate swap agreement was effective as of October 1, 2015, matures on October 1, 2025, and had an original notional amount of \$9,000,000 with a notional amount of \$6,819,632 and \$6,966,474 at June 30, 2024 and December 31, 2023, respectively. The notional amount

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

9 – MORTGAGES PAYABLE (Continued)

is reduced based on the terms of the agreement. The interest rate swap agreement is intended to hedge the Company's exposure to possible increases in interest rates and the resulting increase in cash outflows.

In November 2016, Athens obtained a \$5,000,000 mortgage payable, secured by a first mortgage lien on the property located at 819 7th Street NW, Washington DC. Merchants is a limited guarantor of this loan. The mortgage requires monthly payments in the aggregate of \$25,199, including principal and interest, based on a 25-year amortization schedule and has a maturity date of December 1, 2023. Athens exercised its option to extend the maturity date to May 27, 2024, and has subsequently received an additional 90 day extension from the lender to extend the maturity date to August 27, 2024. Management intends to pay the outstanding balance upon the extended maturity date. The interest rate during the initial term of the note was 3.50%. The interest rate during the extended term is SOFR + 300 bps. For the six months ended June 30, 2024 and 2023, interest expense was \$221,290 and \$73,298, respectively. The mortgage payable balance at June 30, 2024 and December 31, 2023 was \$4,010,063 and \$4,017,422, respectively. The loan is subject to a debt service ratio of 1.25, which shall be tested annually. Athens is currently not in compliance with the ratio; however, Athens is current in its debt service payments.

In February 2022, Wisconsin obtained a mortgage payable of up to \$20,730,000, secured by a first mortgage lien on the property located at 2121 Wisconsin Avenue, NW, Washington, DC. Merchants has provided a Guaranty for payment and performance of this mortgage. In addition, Merchants has provided an environmental indemnity guaranty (the "Guaranty"). Management believes that there is no liability under the Guaranty at June 30, 2024. The mortgage payable matures in February 2032, requires monthly interest only payments at the rate of 3.4% for the first 24 months and then principal and interest payments thereafter of \$85,064, based on a 35-year amortization period. For the six months ended June 30, 2024 and 2023, interest expense was \$344,140 and \$280,970, respectively. The mortgage payable balance at June 30, 2024 and December 31, 2023 was \$18,408,679 and \$18,529,512, respectively.

Future minimum payments on all of the aforementioned mortgages payable are as follows:

Year Ending December 31,	
2024	\$ 4,509,807
2025	7,391,477
2026	748,116
2027	775,597
2028	801,805
Thereafter	26,873,790
	41,100,593
Less: unamortized debt issuance costs	231,991
	\$ 40,868,602

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

10 – LEASE ARRANGEMENTS (AS LESSOR)

Building space is leased under non-cancelable operating leases. Certain tenant leases provide for minimum annual rent, a percentage of tenant sales in excess of stipulated amounts, real estate taxes, utility costs and other expenses. Certain leases also provide for renewal and termination options.

Minimum rental revenues under existing non-cancelable leases as of June 30, 2024 are approximately as follows:

Year Ending December 31,	
2024	\$ 3,419,000
2025	6,760,000
2026	6,657,000
2027	6,500,000
2028	5,846,000
Thereafter	34,747,000
	\$ 63,929,000

For the six months ended June 30, 2024 and 2023, one tenant represented approximately 18% and 16% of rental income, respectively.

The components of rental revenue are as follows:

		June 30,					
2024 (unaudited)				23 (unaudited)			
Fixed lease payments	\$	3,818,638	\$	4,063,000			
Variable lease payments		447,067		482,153			
	\$	4,265,705	\$	4,545,153			

11 – INCOME TAXES

The Company's effective tax rate differs from the statutory tax rate due to state credits, as discussed below. The Company's income tax provision consists of the following:

	Six Months Ended					
	June 30,					
	202	4 (unaudited)	2023 (unaudited)			
Current						
Federal	\$	1,695,520	\$	887,156		
State		957,783		802,280		
		2,653,303		1,689,436		
Deferred						
Federal		(300,857)		575,201		
State		80,164		(207,838)		
		(220,693)		367,363		
Income tax provision per consolidated statements of operations	\$	2,432,610	\$	2,056,799		

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

11 – INCOME TAXES (Continued)

Components of deferred tax assets and liabilities are as follows:

	June 30,			December 31,						
		<u>2024 (un</u>	aud	ited)	<u>2023 (audited)</u>			<u>ed)</u>		
	C	omponents	Т	Tax Effect		Tax Effect Components		omponents	Tax Effect	
Deferred tax assets										
Bad debt expense	\$	134,598	\$	39,845	\$	52,221	\$	15,459		
Depreciation - federal		4,336,789		1,283,825		2,536,341		532,631		
Depreciation - state		23,187,673		2,525,139		23,187,673		2,525,139		
Interest expense deduction limitation		2,409,577		713,309		2,409,577		582,389		
Unrealized loss on interest rate swap		13,652		4,042		-		-		
Prepaid rent		844,999		250,145		994,736		294,473		
		30,927,288		4,816,305		29,180,548		3,950,091		
Deferred tax liabilities										
Amortization		1,846,229		546,541		1,846,229		546,541		
Bad Debt Expense		-		-		1,724		510		
Depreciation - federal		19,752,585		5,847,377		20,340,260		5,738,228		
Deferred gain on disposal of rental property		32,847,128		9,723,768		32,847,128		9,723,768		
Deferred revenue		10,750,718		3,182,548		10,544,907		3,121,619		
Other		9,151,103		2,709,011		8,251,196		2,442,611		
Unrealized gain on interest rate swap		800,583		236,997		905,456		268,043		
Unrealized gain on marketable securities		68,825,141		15,141,531		67,731,509		14,900,932		
		143,973,487		37,387,773		142,468,409		36,742,252		
Net deferred tax liability	\$	113,046,199	\$	32,571,468	\$	113,287,861	\$	32,792,161		

The above components of deferred tax assets and liabilities also include GAAP to tax differences from investments in real estate ventures.

12 – RELATED PARTY TRANSACTIONS

The Company manages various properties and several entities through which investments in real estate ventures are held. Management fees, leasing commissions, supervisory fees and other revenues earned from related parties for the six months ended June 30, 2024 and 2023 were \$4,228,056 and \$3,649,264, respectively.

As of June 30, 2024 and December 31, 2023, the amount due from related parties for management fees, leasing commissions, supervisory fees and other charges was \$2,882,518 and \$1,447,813, respectively. These amounts are non-interest bearing and are due on demand.

As of June 30, 2024 and December 31, 2023, the amount due to related parties to cover temporary cash shortfalls was \$854,167 and \$40,442, respectively. These amounts are non-interest bearing and are due on demand.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

12 - RELATED PARTY TRANSACTIONS (Continued)

Loans to employees for the purchase of membership interests in certain real estate ventures totaling \$2,888,807 and \$2,783,520 at June 30, 2024 and December 31, 2023, respectively, are included in receivables from employees on the consolidated balance sheets. The loans bear interest at 6%, and any unpaid balance, including accrued interest, is due within 12 months of termination of employment with the Company. The loans to employees are collateralized by the employees' respective ownership interest in these real estate ventures.

13 – RETIREMENT PLAN

The Company makes matching contributions to a retirement plan equivalent to 50% of participants' contributions, not to exceed 2% of such employees' base compensation, or the Internal Revenue Code imposed annual maximum of \$6,900 for 2024 and \$6,700 for 2023. The Company's matching contributions for the six months ended June 30, 2024 and 2023 were \$84,176 and \$43,242, respectively.

14 – COMMITMENTS AND CONTINGENCIES

Guarantees and Indemnification

In April 2020, Herald Owners LLC ("Herald") obtained a mortgage payable of up to \$49,844,000, with a mortgage balance outstanding at June 30, 2024 in the amount of \$45,725,928 secured by a first mortgage lien on the property located at 1307 New York Avenue, NW, Washington, DC. Merchants is a limited guarantor on this loan. In addition, Merchants has provided Deferred Equity and Completion guarantees, an Environmental Indemnity Agreement and an Interest, Carry and Rebalancing Guaranty (the "Guaranty"). Among other requirements, the Guaranty will terminate upon the completion of construction work and achievement of an occupancy rate of 88% of net rentable square footage. In January 2022, the construction was completed. Management believes that there is no liability under the Guaranty at June 30, 2024 and December 31, 2023. The mortgage payable was set to mature in April 2023, requires monthly interest only payments at the rate of 4.5% and contains two 12-month extension options, subject to Merchants meeting certain conditions. Herald exercised its first extension option on April 5, 2024, extending the maturity date to April 5, 2025.

As part of the one-year extension of the Herald mortgage, Merchants loaned Herald Owners Holding, LLC ("Herald Holding"), a wholly owned subsidiary of Herald, \$3.9M to cover interest, carry costs, and loan extension costs, \$3M for tenant improvement and leasing costs related to future leases and \$1.4M to cover capital expenditures, and is included in loan receivables, real estate ventures on the consolidated balance sheets. This loan covers 30% for Herald DC Ventures, LLC ("Funding Member"), an affiliate of Merchants and 70% for Herald Member, LLC ("Non-Funding Member"), an affiliate of Iowa Public Employee's Retirement System, managed by Invesco Advisors, Inc. The loan is repayable by Herald Holding prior to distributions to Funding Member and Non-Funding Member and carries an interest rate of 14%. For the six months ended June 30, 2024, interest income was \$253,057.

The Company has signed limited suretyship and guarantee agreements with the mortgagees of one and two investees as of June 30, 2024 and December 31, 2023, respectively, which own rental real properties with mortgages outstanding of approximately \$16,000,000 and \$18,571,000 as of June 30, 2024 and December 31, 2023, respectively. In addition, the Company has provided indemnification for any environmental issues to the lenders of these investees. Management believes that there is no liability under these guarantees as of June 30, 2024 and December 31, 2024.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

14 – COMMITMENTS AND CONTINGENCIES (Continued)

Employment Agreement

In April 2020, the Company amended and restated the original 2017 employee agreement with its Chief Executive Officer (the "CEO"), ending August 2024, with an automatic extension of one year, pursuant to which the Company agreed to pay a base annual salary of \$620,000, with an annual increase of the lesser of the increase in the consumer price index or 3% per year. The CEO also became eligible for an annual performance bonus award providing a target bonus opportunity of 75% of the current base salary. The Company also granted the CEO a long-term incentive award equal to \$1,100,000 (the "LT Cash Incentive"). The LT Cash Incentive shall vest on each of the four anniversaries of the August 10, 2020 Award Date in four equal installments, subject to the CEO's continued employment through the respective vesting dates, and was paid in full on August 9, 2024. As of June 30, 2024, \$1,031,250 was accrued and included in accounts payable and accrued expenses.

In addition, when the Company enters into new investments, as defined in the CEO's employment agreement, the CEO is required to make a personal investment at the level of 5% of the Company's investment. The funds for the CEO's personal investments would be loaned by the Company on a non-recourse basis, with interest at 6% a year, using the acquired equity as collateral. The unpaid balance, including accrued interest, is due within 12 months of termination of employment with the Company. As of June 30, 2024 and December 31, 2023, the loan balance, including accrued interest, was \$2,318,966 and \$2,251,901, respectively. These amounts are included in receivables from employees on the accompanying consolidated balance sheets.

For the six months ended June 30, 2024, the CEO's total compensation was \$842,296, which consisted of \$352,296 for base salary, a \$352,500 bonus and a \$137,500 LT Cash Incentive. For the six months ended June 30, 2023, the CEO's total compensation was \$821,535, which consisted of \$342,035 for base salary, a \$342,000 bonus and a \$137,500 LT Cash Incentive.

In April 2021, the Company entered into a restricted stock agreement pursuant to which the CEO was granted 100 shares of common stock of the Company. The CEO was granted an additional 100 shares of common stock of the Company in December 2021, an additional 100 shares in May 2023 and an additional 100 shares in December 2023. These 400 shares vested on August 10, 2024.

The Company follows the provisions of ASC Topic 718, "Compensation - Stock Compensation", which covers a wide range of share-based compensation arrangements and provides guidance for recognition of compensation cost related to these types of transactions. Compensation will be measured based on the fair value of the equity instrument when it is earned.

For the six months ended June 30, 2024 and 2023, the Company has determined that the stock compensation expense is not material to the financial statements as a whole. Stock compensation expense of \$585,200 will be recorded upon 100% vesting.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

14 - COMMITMENTS AND CONTINGENCIES (Continued)

Capital Calls and Investment Funding

In the normal course of business, the Company may be requested to make additional capital contributions to its real estate investments. As of the date of this report, the Company has not received any capital calls from its real estate investments.

Litigation

In the normal course of business, the Company is a party to various legal claims, actions and complaints relating to its real estate activities. Management does not expect that the results of any of these proceedings will have a material adverse effect on the Company's consolidated financial position, results of operations or cash flows.

15 – LEASES (AS LESSEE)

The Company leases office space from 708 Third Avenue Holdings, LLC, in which it has an investment. The lease expires on January 23, 2029 and falls under ASC 842, as discussed in Note 2. For the six months ended June 30, 2024 and 2023, the operating lease cost was \$109,785 and \$126,740, respectively, and is included in the consolidated statement of operations.

The following summarizes the line items in the consolidated balance sheets which include amounts for the operating lease:

		une 30, (unaudited)	December 31, 2023 (audited)			
Operating right-of-use asset	\$	963,638	\$	1,059,433		
Current maturities of operting lease liability	\$	200,934	\$	195,188		
Operating lease liability, less current maturities		781,430		882,788		
Total operating lease liability	\$ 982,364		\$	1,077,976		

Additional disclosures regarding the Company's lease as lessee are as follows:

	Six Months Ended June 30.			
Cash paid for amounts included in the	2024	(unaudited)	,	(unaudited)
measurement of lease liability	\$	114,054	\$	109,602
Weighted average remaining lease term Weighted average discount rate		4.6 years 3.55%		5.6 years 3.55%

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

15 – LEASES (AS LESSEE) (Continued)

The maturities of operating lease liability as of June 30, 2024 were as follows:

Year Ending December 31,	
2024	\$ 116,280
2025	232,560
2026	232,560
2027	232,560
2028	232,560
Thereafter	19,380
Total lease payments	1,065,900
Less: interest	 83,536
Present value of lease liability	\$ 982,364